



AiEMIRAT – Your Gateway to Gulf Capital

Strategic Access to Investors from the GCC Region

AiEmirat is a leading advisory and lobbying group based in Dubai. We specialize in showcasing investment projects from European companies to significant investors in the GCC.

Project Presentation with Guaranteed Scheduling in Dubai/UAE or GCC.

Many European companies travel to the region **without a confirmed time slot**, only to be **kept waiting** for a meeting, sometimes for days or even weeks. In many cases, **a meeting never takes place**, despite previously expressed verbal interest.

One of the most valuable and rare aspects of AiEMIRAT's offering is our ability to **secure a confirmed date and location for your project presentation**—directly at the investor's headquarters in Dubai. In the GCC business culture, it is not uncommon for meetings to be postponed indefinitely or delayed by weeks, even for qualified projects.

What makes this service unique?

With AiEMIRAT, this uncertainty is eliminated. Very few, if any, consulting firms offer this level of certainty and access in the GCC region. Our long-standing relationships and discreet investor dialogues allow us to **secure you access typically reserved for elite-level connections**. We only offer this service to projects that meet high-quality standards, are ready to proceed, and align with Gulf capital investment priorities.

Client Engagement Process - This service is **highly exclusive** and not accessible to the public.

Phase One: Client Introduction and Onboarding

- Initial meeting with the client in the EU or Dubai
- Formal agreement execution (advisory & representation)
- The client's KYC/AML compliance checks and formal project onboarding are mandatory pre-engagement procedures.

Phase Two: Evaluation of the Project and Preliminary Negotiation

- Professional assessment of the project and presentation materials
- Preliminary engagement with a GCC-based investor in Dubai
- Confirmation sought for the official investor presentation
- Secured access to key decision-makers — typically the Chief Investment Officer or a board member

Phase Three: Preparing for Business Etiquette and Cultural Understanding

- Linguistic, structural, and cultural refinement of the investor pitch
- Translation of the pitch deck into Arabic (dual-language version recommended)
- Cultural and business etiquette training, including established protocols on dress codes, conversation topics, and presentation style

Phase Four: On-Site Presentation in Dubai

- Planning for meetings and trip schedules
- Project presented directly to a key decision-maker — typically the CIO or board-level executive
- A representative from AiEMIRAT will preside over the presentation.

Phase 5: Representation and Facilitation of Agreements

- Formal representation of the client to the investor.
- Strategic management of investment inquiries, provision of documentation, and subsequent follow-up actions.
- The standard timeframe for decision-making and review typically spans two **to three months**.

Time-limited offer - Comprehensive Until-Presentation Service Package “Gulf Ready” - **Total Cost: €39,700** only.

The Package Includes:

- The processes of onboarding and compliance verification.
- Evaluation of the project and preparation for the pitch.
- Development of a dual-language deck (English and Arabic)
- Pre-negotiation and confirmation with investors.
- Training in Business Etiquette
- Coordination of meetings and facilitation of in-person discussions.
- Comprehensive strategic representation and negotiation guidance.

Why AiEMIRAT?

- Access to **top-tier GCC investors** through verified, private channels
- Support in **language, culture, and business mentality**
- Preparation and coaching for **successful on-site presentations**
- Representation by a team **trusted by Gulf stakeholders**

We ensure:

- **Your pitch deck and project are pre-negotiated** and reviewed by a senior executive (e.g., Chief Investment Officer)
- We obtain **formal acceptance for the project presentation**
- You are provided with a **scheduled appointment at the investor’s premises** — guaranteed in advance

This means:

- You can confidently plan your trip
- Your team will present in front of **the right people at the right time**
- There is **no waiting, chasing, or blind attempts to be received**

AiEMIRAT L.L.C. - FZ

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